



— Enterprise Cloud
One OS. One Click. Any Cloud.

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Cloud Has Reset IT Expectations

Rapid Time to Market

I can deploy my application in five minutes.



Fractional IT Consumption

I use and pay for just what I need, only when I need it.

One-click Simplicity

I don't spend time on low-level infrastructure management.

Continuous Innovation

My infrastructure gets better on a regular basis.

Not a Single Cloud Anymore



Public Cloud

- Scalable and elastic
- Cloud-native applications



Private Cloud

- Predictable and secure
- Performance sensitive
- Mission-critical applications



Distributed Cloud

- Dispersed and small
- ROBO, Edge and IoT applications

Challenges in Delivering Consistent Experience



Challenges

- Different technology stacks → Applications and data are not portable
- Fragmented management → Management silos add complexity
- Inconsistent consumption models → Unpredictable IT economics

Different Architectures across Clouds

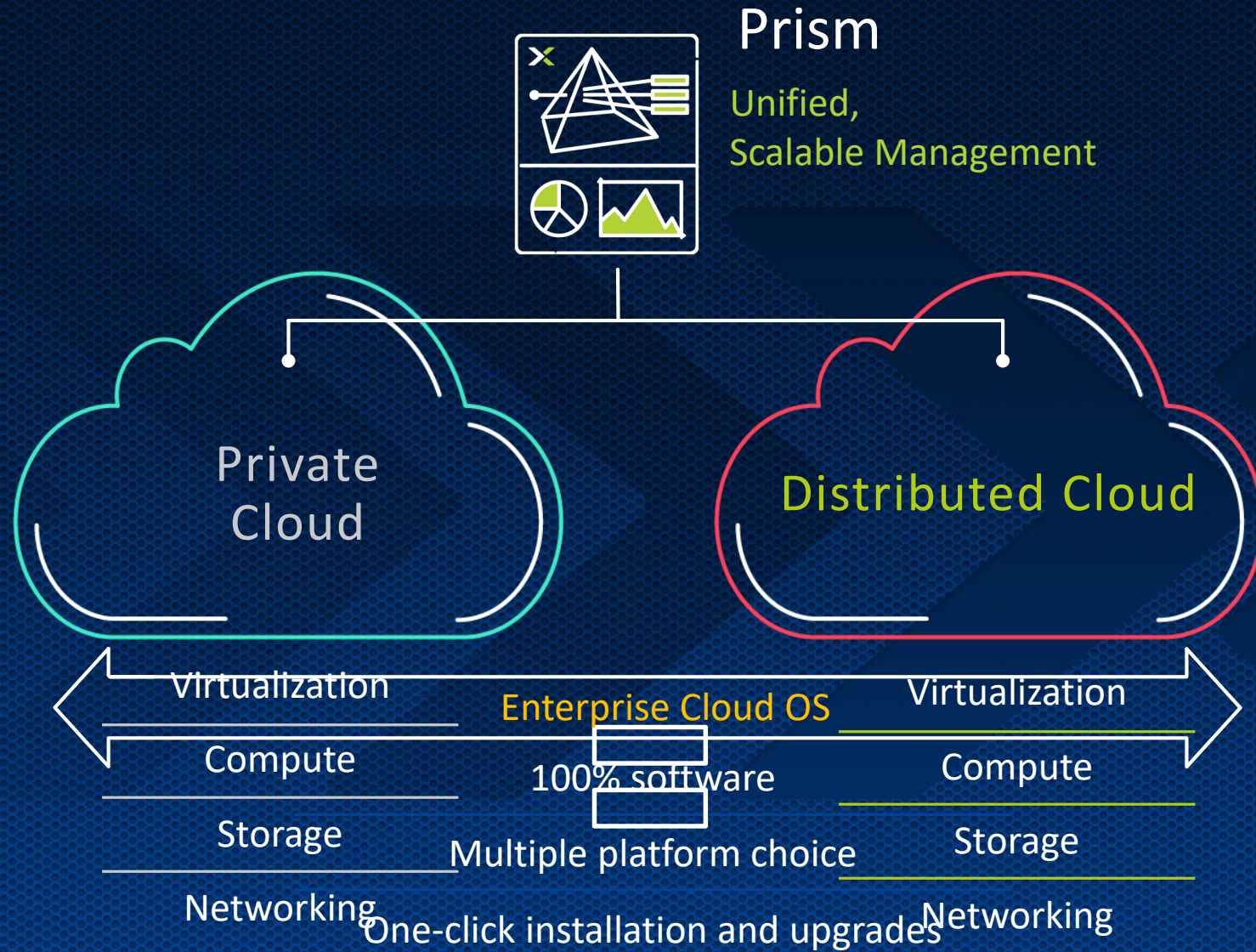


Operational Stack
VMware/Oracle
EMC/NetApp
Dell/NetScout
Cisco/Brocade/Arista



Hypervisor
Code
Storage
Networking

One Cloud OS with Unified Management



App-Centric Management for All Clouds

Prism
Unified,
Scalable Management



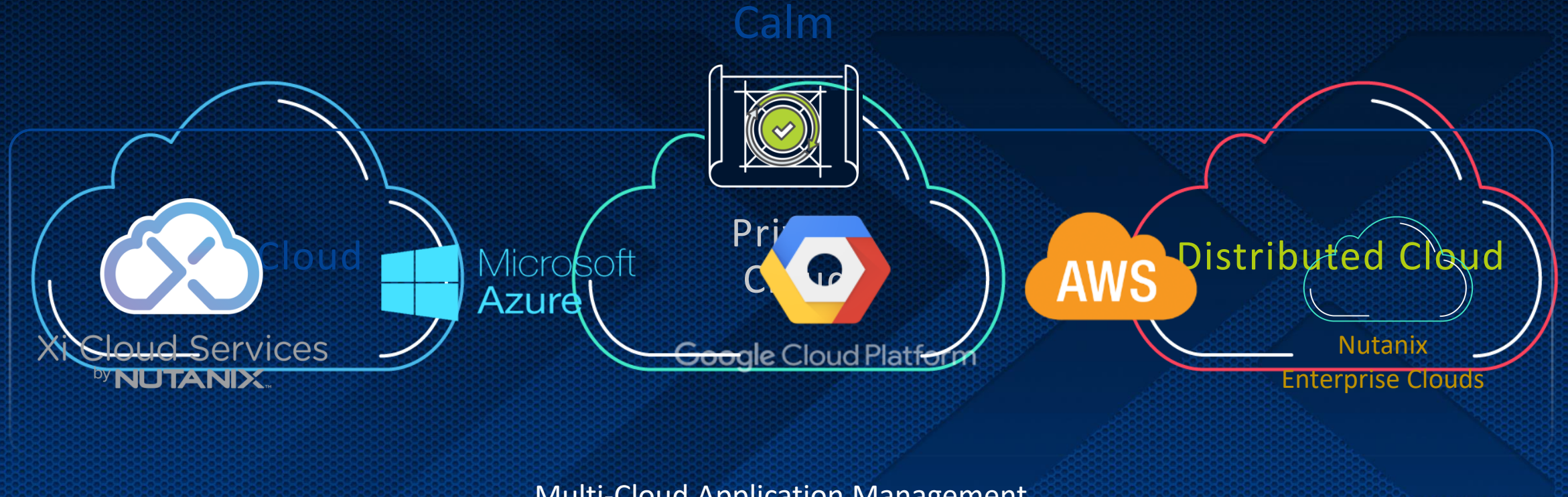
- Virtualization
- Compute
- Storage
- Networking



- Virtualization
- Compute
- Storage
- Networking

App-Centric Management for All Clouds

Calm



Multi-Cloud Application Management

One-click Deployment

Full App Orchestration and Automation

Unifying Cloud Deployments



Building Native Hybrid Clouds



Melding Private and Public Cloud Environments



- Native cloud extension to Enterprise Cloud Platform
- Instantly provision and automatically configure cloud services
- Supports all application types

#

Companies Run on Nutanix

Aerospace & Defense 	Auto & Truck Manufacturers 	Beverages 	Broadcasting & Cable 	Business Products & Supplies 	Computer & Electronics Retail 	Construction Materials 
Consumer Electronic 	Consumer Financial Services 	Diversified Insurance 	Drug Retail 	Electric Utilities 	Environmental & Waste 	Furniture & Fixtures 
Home Improvement Retail 	Hotels & Motels 	Investment Services 	Medical Equipment & Supplies 	Oil Services & Equipment 	Other Transportation 	Property & Casualty Insurance 
Recreational Products 	Rental & Leasing 	Restaurants 	Telecommunications Services 	Tobacco 	Trading Companies 	

IDC Survey Comparing Nutanix to 3-Tier Architecture



60% Lower
TCO



97% Fewer
Unplanned
Outages



534% Five-
Year ROI



7 Months to
Payback



\$10.56M
Additional
Revenue per
Year



Nutanix: The Enterprise Cloud Company

Make datacenter infrastructure and clouds invisible, elevating IT to focus on applications and services

7000+ customers

Over **125+** countries

6 continents



Founded in **2009**



2,800+ employees



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